

## THE PROBLEM

Fragmented smart locks & per-door billing: Industry disconnect, inefficiencies. DoorBill merges sectors, revolutionizes rental payments & access control.





## THE SOLUTION: SIMPLIFIED RENT PAYMENTS

Seamless rent payments with lock-agnostic software and unique access codes tied to transactions.



# Ownership & Customization

Complete control over smart lock billing software. Open-source code for customization.



# IoT Agnostic Approach

Compatible with various IoT platforms, flexible integration.



# Access Codes & Billing Success

Codes generated upon successful billing, seamless user experience.

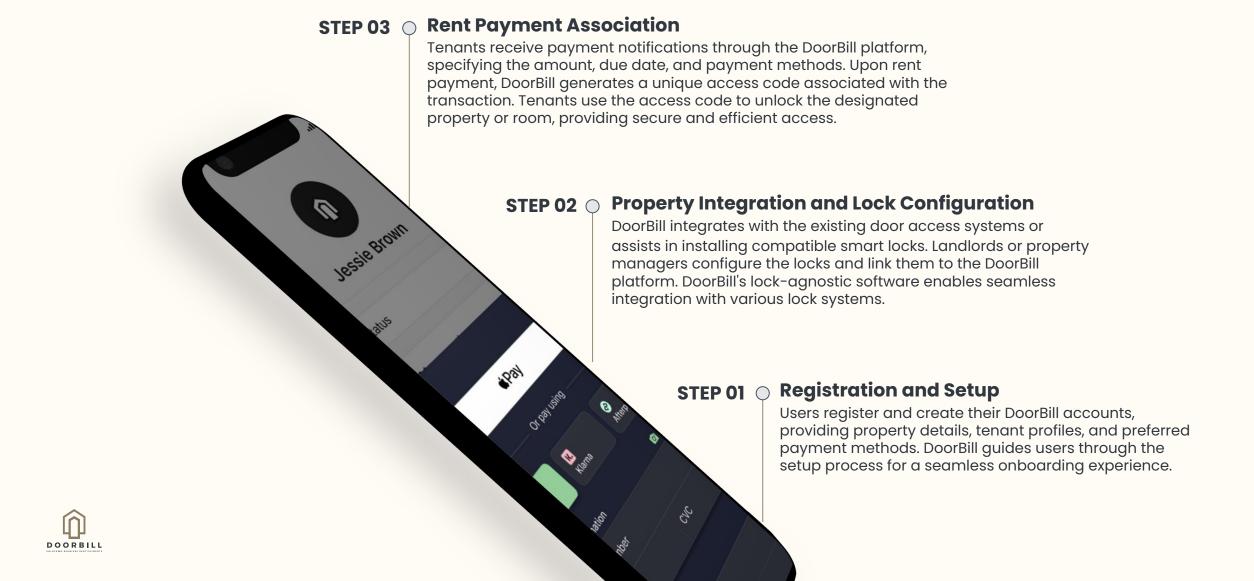


#### **ROADMAP** June 2023 - Dec 2023 **Enhanced Features & Optimization** Analyze feedback, implement advanced features Optimize platform for scalability, user experience Solidify market **Dec 2023** leadership through ongoing enhancements **Growth & Expansion** Oct 2023 Evaluate, enhance scalability Acquire customers, secure partnerships Explore new industries/markets **Full-scale Deployment Aug 2023** Refine DoorBill solution, deploy across properties Customer acquisition, market expansion **Pilot Program Launch July 2023** Pilot with real estate and hospitality partners Gather feedback, optimize, build partnerships **Research & Development June 2023** Market research, prototypes, user testing

Finalize integration requirements



## **HOW IT WORKS**



## THE TECHNOLOGY

Custom software + Smart lock integration



Custom software manages rental billing and generates unique access codes.

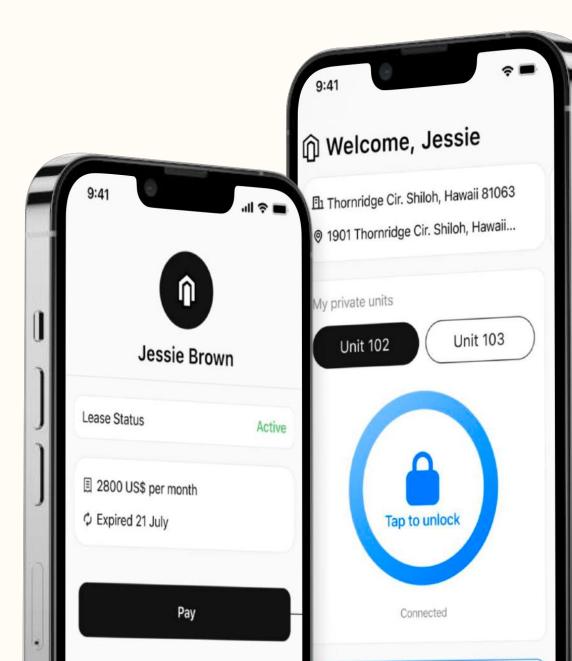
Tenants use access codes to unlock properties/rooms.



Smart lock technology ensures secure and convenient access.

Seamless integration with

door access systems.





## **REVENUE MODEL**



# **Installation & Integration Services**

Offer separate fees for professional installation and seamless integration with door access systems.

**Transaction Fees** 

Earn revenue through percentage-based transaction fees on rental payments processed

DoorBill's diverse revenue model supports operations and growth in the rental payment processing market.



## WHY NOW?

## Seizing the Opportunity



**Technological Advancements:** Leveraging smart locks and payment processing for seamless rental payments.



**Market Demand:** Meeting the growing need for integrated door access and payment solutions.



**Changing Consumer Behavior:** Aligning with digital payment trends for convenience.



**Competitive Advantage:** Establishing leadership as a comprehensive, lock-agnostic solution.

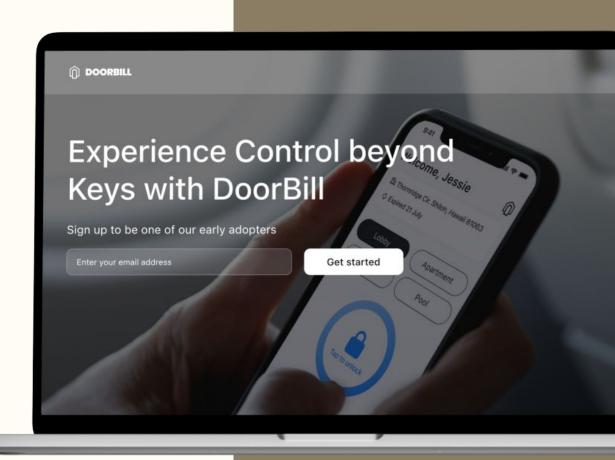


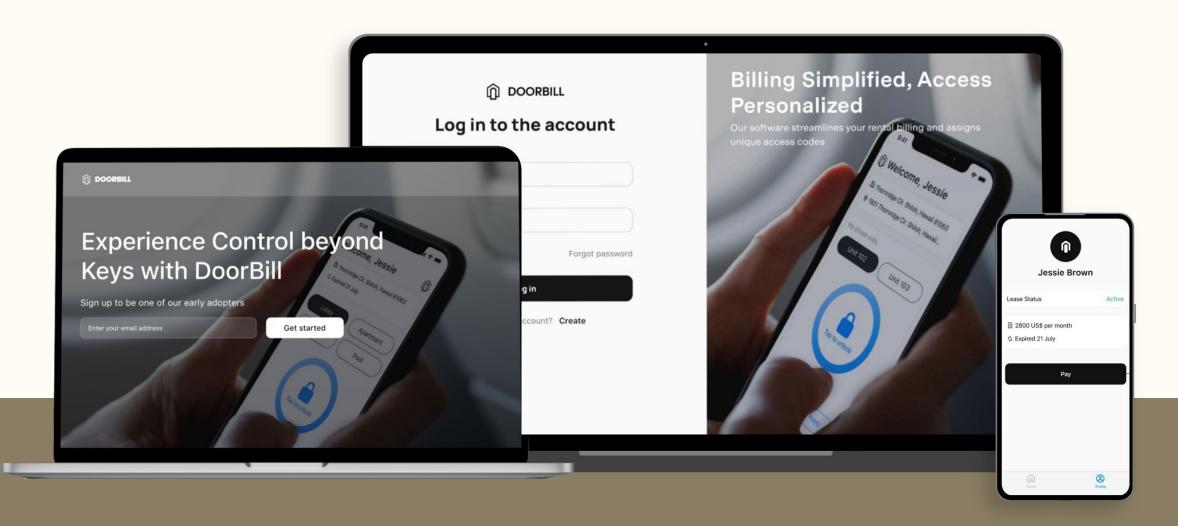
**Cost Savings & Efficiency:** Streamlining rental billing processes for time and cost savings.



DoorBill capitalizes on advancements, market demand, consumer behavior, competitive advantage, and cost savings to revolutionize the door/payment industry.









## THE TEAM

Highlighting the collective expertise, experience, and dedication of our team members.



#### **James**

Seasoned CTO at DoorBill, specializing in IoT system design and optimization. With expertise in the entire design process, from concept to utilization, he consistently delivers breakthrough solutions that drive DoorBill's success in the rapidly evolving IoT landscape.



## Philip

Founder of Doejo is the ideal fit for this project due to his extensive experience in technology innovation and entrepreneurial leadership, making him well-equipped to drive the success of DoorBill.



#### **Alex**

Versatile professional in project management, product ownership, and business analysis. Expertise in IoT, Embedded systems, AWS, healthcare, automotive, and mobile apps. Proficient in Python, C++, GitHub, JIRA, Azure DevOps, Google Analytics, and more. Excels in analysis, UI/UX, and roadmap creation.



### **Andrii**

Skilled full-stack developer in JavaScript and Typescript. Frontend: Angular, React, Material-UI. Backend: Node.js, Express, MongoDB. Cloud serverless: Google Firebase, AWS CDK, AWS Lambda. Expert in AWS, Google Play Services, and CI/CD pipelines.



### Julia

Proficient software developer with expertise in Java. Experience with Spring Web, Data, Boot. Skilled in RESTful apps, Maven, Gradle. Knowledgeable in MySql, PostgreSQL, MongoDB. Expertise in unit tests using JUnit, TestNG.



#### Ivan

Computer scientist proficient in Java and Kotlin. Specializes in Android app development. Experienced with RxJava2, Retrofit2, Google Maps SDK, and more. Adept in MVVM, MVC, MVP architectures. Skilled in version control (GitHub, GitLab, BitBucket).



### Stas

Highly skilled in Swift, SwiftUI, and Apple SDK. Implements design patterns and adheres to HIG principles. Knowledgeable in Bluetooth/BLE/iBeacons, Firebase, AWS SDK. Proficient in Xcode and version control systems.



## **Alina**

Talented visual designer and animator. Proficient in Adobe Illustrator, Photoshop, InDesign, After Effects. Skilled in Figma, Lottie, Rive for interactive motion graphics. Expertise in 3D design using Blender. Creates captivating visual content with Procreate.



## Konstantyn

IoT expert with Raspberry devices.
Utilizes GitHub Actions and MQTT.
Proficient in AWS, MySQL, Nginx, JIRA.
Skilled in Docker, VMware, Grafana for monitoring. Experience with
Hashicorp Terraform and CI/CD pipelines.



## **Andrey**

Detail-oriented QA professional.
Automation testing using Selenium,
webdriver.io, Mocha. Proficient in
aiohttp, Postman, Wireshark, Charles
Proxy. Experienced in jMeter, Burp
Suite, OpenOCD, AQA (Python).
Ensures high-quality software with
precision.



## **SMART LOCK INTEGRATION PARTNERS**







































































